



Rush Truck Center, Phoenix
9600 W. Roosevelt St.
Tolleson, AZ 85353
602-422-8100

Customer Proposal Letter

CITY OF FLAGSTAFF
211 West Aspen Ave.
Flagstaff, AZ 86001
928-799-7301
cschroeder@flagstaffaz.gov
CANDACE SCHROEDER

CANDACE SCHROEDER, thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal.

VEHICLE

Make Peterbilt Model 320 Year 2017 Stock Number To Be Determined
Additional Vehicle and Accessories Description To be delivered on or about 10/1/2016

PRICING INCLUDES: SCORPION SIDE LOAD BODY PER ATTACHED SPEC.
PRICING BASED ON CITY OF TEMPE CONTRACT.

Quantity	<u>2</u>	Total
Truck Price per Unit	<u>\$243,742.97</u>	<u>\$487,485.94</u>
F.E.T. (Factory & Dealer Paid)	<u>\$0.00</u>	<u>\$0.00</u>
Net Sales Price	<u>\$243,742.97</u>	<u>\$487,485.94</u>
Optional Extended Warranty(ies)		
State Sales Tax	<u>\$20,230.67</u>	<u>\$40,461.34</u>
Documentary Fee	<u>\$250.00</u>	<u>\$500.00</u>
Administration Fee		
Vehicle Inventory Tax		
Additional Taxes	<u>\$25.00</u>	<u>\$50.00</u>
Tire Recycling Program	<u>\$20.00</u>	<u>\$40.00</u>
Battery Disposal Fee		
Out of State Vehicle Fee		
Rebate(s)		
Total Sales Price (Including Rebate(s))	<u>\$264,268.64</u>	<u>\$528,537.28</u>
Trade Allowance (see DISCLAIMER Below)		<u>\$0.00</u>

Sales Representative

George Beal
signature

George Beal
printed name

Purchaser

signature

printed name

title

date

Accepted by Sales Manager or
General Manager

signature

printed name

Quote good until 5/1/2016

Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Purchase Order incorporating above terms. Any documentary fees, state tax, title, registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.